



USDA BROILER MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were lower in the West, mostly unchanged elsewhere. Trade sentiment was mixed, ranging steady to barely steady. Retail and food service demand was light to moderate, fairly good for active retail ads and special events in certain areas. Supplies were irregular, particularly areas with delivery problems and schedule changes due to last week's hurricane; otherwise, availability was mostly sufficient with lighter weights closer balanced. Numerous plants ran weekend schedules to compensate for downtime last week. In the parts structure, movement was light to moderate with needs being assessed. Breast items were adequate to ample and discounted to clear, dark meat was sufficient, and wings were clearing well. In production areas, live supplies were moderate at desirable to heavy, mostly desirable weights.

Final Report of prices negotiated for trucklot sales of ready-to-cook ice-packed broiler/fryers (includes branded product) to be delivered to first receivers at major market centers week of 20-SEP-2004 (cents per lb)

| per lb) | US GRADE A | COMPOSITE | | | |
|------------------------------|-----------------|--------------------------|--------------|--------------------------|--------------|
| (Includes branded product) | | | | | |
| <u>AREAS</u> | <u>MAJORITY</u> | <u>WTD</u> <u>AVG</u> | <u>LOADS</u> | <u>WTD</u> <u>AVG</u> | <u>LOADS</u> |
| Delivered to First Receivers | | | | | |
| Boston/New Eng | 59.00-65.00 | 62.26 | 19 | 64.74 | 35 |
| Chicago | 58.00-61.00 | 61.58 | 42 | 63.37 | 74 |
| Ohio Cities | TFEWR | | | 62.10 | 31 |
| Denver | 82.50 | 82.40 | 15 | 81.56 | 18 |
| Detroit | 60.00-62.00 | 61.57 | 14 | 65.16 | 56 |
| Los Angeles | 83.00 | 80.05 | 64 | 74.59 | 166 |
| New York | 60.00-63.00 | 62.74 | 25 | 65.76 | 53 |
| Philadelphia | 61.50-64.00 | 62.58 | 12 | 62.40 | 24 |
| Pittsburgh | 62.00-64.00 | 63.23 | 13 | 69.29 | 57 |
| St. Louis | 60.75-61.00 | 60.66 | 22 | 63.33 | 46 |
| San Francisco | 83.50 | 81.86 | 36 | 86.43 | 65 |

Composite Weighted Average

| | | | | |
|-------|----------|----------------|----------|----------|
| Loads | 09/20/04 | Change/Last Wk | 09/13/04 | 09/22/03 |
| 625 | 69.21 | -.38 | 69.59 | 64.59 |

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| REGIONS | MAJORITY | WTD AV | LOADS |
|---------|-------------|--------|-------|
| Eastern | 64.50-66.00 | 65.65 | 32 |
| Central | 55.00-69.00 | 64.88 | 81 |
| Western | 54.00-75.00 | 70.01 | 40 |

Southeast Area FOB Dock Equivalent

| | | | |
|-------------|-------------|-------|----|
| Mississippi | 74.00-77.00 | 74.62 | 76 |
|-------------|-------------|-------|----|

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 78.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

MONDAY FINAL WTD AVG

| LOADS | RANGE | FOB DOCK OR EQUIVALENT |
|-------|-------------|------------------------|
| 1,132 | 58.00-81.00 | 76.63 |

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

| ITEM | WTD AVG (CENTS PER POUND) | VOLUME (000 POUNDS) |
|------------------|------------------------------|------------------------|
| LINE RUN TENDERS | 230.00 | 1,494 |
| BREASTS - B/S | 180.00 | 5,719 |
| BREASTS - WHOLE | 99.50 | 1,702 |
| THIGH MEAT - B/S | 78.00 | 1,112 |
| LEG QUARTERS | 31.50 | 8,178 |
| WINGS | 109.50 | 3,009 |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

NORTHEAST REGION BROILER/FRYER Trucklot buying interest on ready-to-cook whole broiler/fryers was only fair for early week business. Offerings varied by location; the 3 pound and heavier birds were adequate to available, and lighter sizes were balanced to sufficient. Movement through retail and distributive channels was limited. The market tone was about steady. In the parts complex, breast items were available at competitive prices. Wings were sufficient, and dark meat items were usually adequate.

SOUTHERN REGION BROILER/FRYERS Trade sentiment following the weekend was mixed. Demand was slow to fair, but most assessed needs following Hurricane Ivan. A number of plants ran weekend schedules to compensate for downtime the latter part of last week. Supplies were mostly available for trade needs. In the parts structure, movement was light to fair. Breast items were at least adequate and wings were sufficient to close and moving. Dark meat was adequate with leg quarters receiving increased interest due to export business. In production areas, live supplies were moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS Final majority prices 1 cent lower than last week. Trading reported at mainly lower prices. Offerings were adequate overall. Buying activity moderate to fairly good. Retailer demand was fair to fairly good best where ads planned towards week's end. Dealers reported satisfactory weekend clearances. Parts trading reported for this weeks' delivery: leg quarters bulk 30-32 and 4/10s 31.75-32, leg meat 64-68, wing 105-111, bone-in breast 92-122 and boneless 122-141. The Los Angeles negotiated WOG weighted average was 58.57 down 2.93 with the volume reported at 28 loads down 7 percent from last week.

MIDWEST REGION BROILER/FRYER Final majority prices were generally unchanged from last Monday's final; Ohio cities TFEWR. Trade sentiment was about steady with a weak undertone. Offerings varied due to transportation issues, but buyer interest was light. Retail and food service demand light to occasionally fairly good, mostly light; best activity on retail features and restaurants around major attractions. Floor stocks adequate. Weights were desirable. Parts supplies were sufficient with breast cuts in longest position and discounted. The market tone was steady on wings and dark meat, and barely steady, undertone weak on breast items.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds was light to fair and generally unaggressive. Offerings were fully sufficient for current inquiry. Live supplies were mostly moderate; weights were desirable to heavy. Processing schedules were moderately heavy. Less than trucklot asking prices were unchanged at 63 to 77 cents. Trade sentiment was steady. The market tone continued to be unsettled as several plants in nearby production centers resumed operations, others worked Saturday, and limited trucking affected some shipments. In the parts complex, all items were at least adequate. Breast cuts were generally more readily available and slow to clear.

***BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA**

| BRANDED U.S. GRADE A | |
|----------------------|-------|
| RANGE | 59-81 |
| WEIGHTED AVERAGE | 66.02 |
| NO. OF BOXES | 8,695 |

*7 of 7 plants reporting.

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was light to moderate in early week business with traders still assessing market conditions. Offerings of breast items were ample at discounted to move. Dark meat items were generally adequate and wings were usually clearing. Movement through retail and distributive channels was fair to moderate and often reported as quiet. The market tone was steady to weak.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| ITEM | NEGOTIATED | CURRENT | WTD | VOLUME |
|----------------------------|------------|---------|--------|---------|
| | TRADING | | AVG | /LBS |
| BREAST - B/S | 135-140 | | 141.89 | 535,547 |
| TENDERLOINS | 175-180 | | 180.79 | 66,000 |
| BREAST - WITH RIBS | 82-83 | | 91.89 | 124,840 |
| BREAST - LINE RUN | 82 | | 78.40 | 147,720 |
| LEGS | 45-46 | | 40.74 | 228,480 |
| LEG QUARTERS (BULK) | 30-31 | | 31.05 | 225,110 |
| DRUMSTICKS | 31-32 | | 39.52 | 130,140 |
| THIGHS | 24-25 | | 43.92 | 109,180 |
| B/S THIGHS | 69-70 | | 67.89 | 97,280 |
| WINGS (WHOLE) | 100-101 | | 109.32 | 211,120 |
| BACKS AND NECKS (STRIPPED) | 10-12 | | 10.55 | 20,720 |
| LIVERS (5 POUND TUBS) | 30-35 | | 24.81 | 15,080 |
| GIZZARDS (HEARTS) | 55-60 | | 60.03 | 23,170 |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ARKANSAS BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | LBS (000) | RANGE | MAJORITY | WT. AVG |
|---------------------|-----------|-------------------|----------|---------|
| BREAST - B/S | 2,061 | 110.00-217.00 | 131-143 | 139.96 |
| TENDERLOINS | 483 | 172.00-263.00 | 178-185 | 180.61 |
| BREAST - WITH RIBS | | TOO FEW TO REPORT | | |
| FRONT HALVES | | TOO FEW TO REPORT | | |
| LEGS | | TOO FEW TO REPORT | | |
| LEG QUARTERS (BULK) | 1,029 | 18.00-30.00 | 26-27 | 26.06 |
| LEG QUARTERS (4/10) | 1,534 | 27.00-31.00 | 27 | 27.04 |
| WINGS (WHOLE) | 414 | 85.00-106.00 | - | 103.50 |
| DRUMSTICKS | | TOO FEW TO REPORT | | |
| THIGHS | 260 | 17.00-21.00 | 17-20 | 19.38 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| | ESTIMATE | ACTUAL | AVG WTS | ACTUAL | AVG WTS |
|----------------|-----------|----------|---------|-----------|---------|
| | (1,000) | (1,000) | | (1,000) | |
| | 09/20 | 09/16 | 09/16 | 09/13 | 09/09 |
| Alabama | 4,121 | 1,704(I) | 5.24(I) | 3,990 | 5.23 |
| Arkansas | 5,395 | 5,081 | 5.04 | 5,297 | 5.19 |
| Delmarva | 2,302 | 2,331 | 5.59 | 2,344 | 5.60 |
| KY-LA-TN | 2,103 | 1,862 | 4.68 | 2,214 | 5.01 |
| Mississippi | 3,071 | 1,757(I) | 4.97(I) | 3,054 | 5.36 |
| North Carolina | 2,525 | 2,454 | 6.38 | 2,322 | 6.38 |
| Texas | 2,496 | 2,528 | 5.09 | 2,519 | 5.14 |
| Total | 22,013 | 17,717 | 5.28 | 21,740 | 5.37 |
| Mon | 22,013(A) | | | 21,740(A) | |

(I) Data reflects impact of Hurricane Ivan

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 20-Sep 2004 is estimated to be 32,934,000 up 0.95 percent from a week ago. and up 5.9 percent from a year ago.

(last week 32,623,000 last year 31,103,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | POUNDS | RANGE | MAJORITY | WTD |
|---------------------|--------|-------------------|----------|--------|
| | (000) | | | AVG |
| BREAST - B/S | 688 | 118.00-200.00 | 120-126 | 127.68 |
| TENDERLOINS | 295 | 170.00-240.00 | 170-175 | 190.85 |
| BREAST - LINE RUN | 212 | 62.00-105.00 | 89-93 | 84.85 |
| FRONT HALVES | | TOO FEW TO REPORT | | |
| LEGS | 81 | 32.00-51.00 | 33-35 | 33.98 |
| LEG QUARTERS (BULK) | 483 | 22.00-30.00 | 25-26 | 25.28 |
| LEG QUARTERS (4/10) | 950 | 25.00-34.00 | 26-28 | 27.11 |
| WINGS (WHOLE) | 295 | 92.00-110.00 | 92-95 | 97.03 |
| WINGS (CUT) | 275 | 112.00-119.00 | 115-118 | 116.96 |
| DRUMSTICKS | 134 | 27.00-61.00 | 28-31 | 30.46 |
| THIGHS | | TOO FEW TO REPORT | | |
| B/S THIGHS | | TOO FEW TO REPORT | | |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS
TRADING FOR SEP 20, 2004 — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 38.00 - 46.00 | 41.10 | 41.26 |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF SEP 20-24-2004

| CENTS PER POUND | Price Per Lb. | Mostly |
|----------------------------|-----------------|-----------------|
| BREAST - B/S | 116.00 - 151.00 | 136.00 - 148.50 |
| BREAST - LINE RUN | 75.00 - 106.00 | 82.00 - 91.00 |
| LEGS | 39.00 - 43.00 | - |
| LEG QUARTERS (BULK) | 27.00 - 39.00 | 27.00 - 30.00 |
| DRUMSTICKS | 31.00 - 42.00 | - |
| THIGHS | 23.00 | - |
| WINGS (WHOLE) | 85.00 - 115.00 | 102.00 - 105.00 |
| BACKS AND NECKS (STRIPPED) | 12.00 - 23.00 | - |
| LIVERS | 25.00 - 35.00 | - |
| GIZZARDS (HEARTS) | 35.00 - 45.00 | - |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|----------------------------------|------------|
| WOGS 2# & UP - WHOLE | 99.5-102.5 |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 102-106 |
| FROZEN HENS 5# & UP | |
| FROZEN DUCKS | |
| FROZEN SQUABS | 600 |

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

| | |
|------------------|-------|
| FRESH FRYERS | 97-99 |
| ROASTERS 4# & UP | 107 |
| HENS UNDER 5# | |
| HENS OVER 5# | 73-75 |
| DUCKS | |
| RABBITS-WHOLE | |
| RABBITS-CUT UP | |

SAN FRANCISCO PROCESSED POULTRY

DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|------------------|------------------|
| FRESH FRYERS | DRY PACK 116 |
| | ICE PACK 107-108 |
| ROASTERS 4# & UP | ICE PACK 108-109 |
| | DRY PACK 110 |
| HENS OVER 5# | ICE PACK 93 |
| | DRY PACK 93-95 |
| DUCKS | 170-185 |

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

SEPTEMBER 17, 2004

CHICKEN

— PRICES — VOLUME —
(Cents per Pound)

| FAT | CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|---------|--------|-------|-------|--------|
| 15% OR LESS | | | | | |
| RANGE | | - | - | - | - |
| WTD AVERAGE | | | | | |

CHICKEN, WITH SKIN ADDED

— PRICES — VOLUME —
(Cents per Pound)

| FAT | CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|---------|-------------|-------------|-----------|-----------|
| 15% OR LESS | | | | | |
| RANGE | | 16.25-18.50 | 22.00 | 1,020,000 | 580,000 |
| WTD AVERAGE | | 17.29 | 22.00 | | |
| 15-20% | | | | | |
| RANGE | | 16.50-23.00 | 17.00-19.00 | 1,648,000 | 1,128,000 |
| WTD AVERAGE | | 19.96 | 18.02 | | |
| 20% OR MORE | | | | | |
| RANGE | | - | 17.50 | 120,000 | - |
| WTD AVERAGE | | | 17.50 | | |

* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

SOUTHEAST HEAVY LIVE HEN Majority prices were slightly higher when compared to a week earlier. Demand was mostly moderate for generally adequate to at least adequate offerings. Processing schedules were noted as normal to at least normal. Sales of finished product were clearing satisfactorily. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 20-SEP-04

| | RANGE | MAJORITY | WTD AVG |
|--------------------------|---------|-------------------|------------|
| AT FARM BUYER LOADING | 8.25-15 | 10.25-12 | 11.88 |
| AT FARM PRODUCER LOADING | | TOO FEW TO REPORT | |
| FOB PLANT | | TOO FEW TO REPORT | |

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

SEPTEMBER 17, 2004

CHICKEN

— PRICES — VOLUME —
(Cents per Pound)

| FAT | CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|---------|--------|-------|-------|--------|
| 15% OR LESS | | | | | |
| RANGE | | - | - | - | - |
| WTD AVERAGE | | | | | |

CHICKEN, WITH SKIN ADDED

— PRICES — VOLUME —
(Cents per Pound)

| FAT | CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|---------|-------------|-------------|-----------|---------|
| 15% OR LESS | | | | | |
| RANGE | | - | 19.00 | 40,800 | - |
| WTD AVERAGE | | | 19.00 | | |
| 15-20% | | | | | |
| RANGE | | 13.00-17.00 | 11.50-18.00 | 1,584,000 | 566,400 |
| WTD AVERAGE | | 15.11 | 13.83 | | |
| 20% OR MORE | | | | | |
| RANGE | | - | 12.50 | 81,600 | - |
| WTD AVERAGE | | | 12.50 | | |

* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTH CENTRAL HEAVY LIVE HEN Trading levels were generally unchanged from the past week. Demand was moderate for adequate supplies of heavy hens. Finished sales were fair. Schedules were normal. Trade sentiment was about steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 20-SEP-04

| | RANGE | MAJORITY | WTD AVG |
|-----------------------|--------|-----------|------------|
| AT FARM BUYER LOADING | 6.5-13 | 9.75-10.5 | 9.92 |

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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